



The Importance of Design Choices and User Behavior for the Environmental Performance of the Furniture Industry

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LCM, September 2017

RISE Research Institutes of Sweden

ENERGY AND CIRCULAR ECONOMY



Users in a circular economy





- Accept other means of "having" products
- Adopt new business models
- Change behaviour



Circular business models (CBM)







Question

What are the environmental impacts of circular business models, taken different user behaviour into account?





Approach and Method

1. Identify the users and their view of the CBM*

Interviews, Focus groups

2. Calculate environmental impact

- LCA on 4 case studies on different public furniture
- Compare circular business models with linear

3. Analysis and discussion

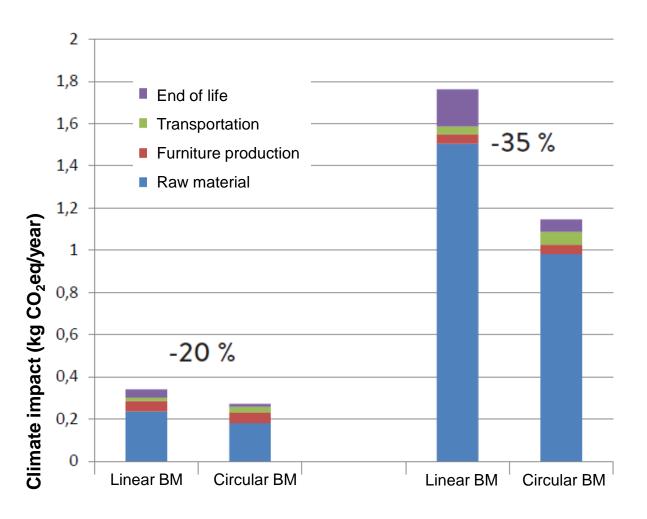
Interviews/discussions with producers, Scenario analyses



User and user acceptance

Many layers of customers and users Decision Acceptable with CBM? makers Economical Option for higher rate of servification buyers Recommenders Influencers End users Customer types (Blank och Dorf 2012)

Environmentally better?

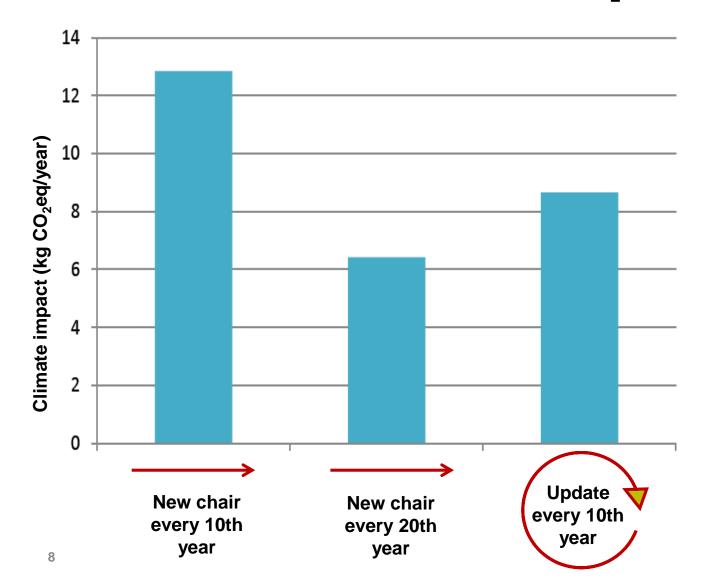


- Example of improvements
 - 30% climate impact
 - 50% use of material

Large variations in result: Could also be worse!



User behaviour impact



- Potential improvements vary with e.g.:
 - Product selection
 - Amount of service
 - Actual lifetime of product
- Very little knowledge on actual user behaviour



Conclusions

 User patterns greatly affect whether CBM will be environmentally better or not.

 Analysts need to take more care in user scenarios and user behaviour.

 Focus needs to be on prolonging the actual life time rather than the technical life time.





Reflections

Whose responsibility? – Users, designers or business developers?

• Main envionmental effect will be inspiration and influence in other areas?





THANK YOU

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